

# News Release

**FOR IMMEDIATE RELEASE**

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## **Hitachi Solutions Acquires Capax Global, LLC**

*Strategic acquisition expands capabilities across Microsoft ecosystem and adds top technical talent to provide holistic, long-term digital transformation solutions*

**IRVINE, Calif. and CHICAGO** — January 14, 2019 — Hitachi Solutions America, Ltd., a global leader in delivering success with business applications based on the Microsoft Cloud, today announced it has acquired Capax Global, LLC, a leading provider of cloud and data platform solutions based on the Microsoft application platform. This acquisition provides Hitachi Solutions with deep capabilities across cloud-native application development, data platform modernization, big data, machine learning, and advanced analytics along with modern workplace and managed services solutions.

“Hitachi Solutions’ vision is to provide our customers with long-term value by delivering innovative and complete digital transformation solutions,” said Tom Galambos, President and COO at Hitachi Solutions America, Ltd. “Capax Global brings an exceptional leadership team, top-tier talent and a strong portfolio of proven solutions that will enable us to provide our customers with holistic solutions that can expand and evolve over time. I am confident that, together, we can reach our ultimate goal of becoming our customers’ best partner.”

The companies share many synergies — including a deep commitment to achieving customer excellence, a close cultural alignment, and a strong strategic partnership with Microsoft.

Galambos added, “Hitachi Solutions is firmly committed to remaining nimble, focusing on regional excellence and continuing to foster an environment that encourages talent and innovation. We are excited to welcome the Capax Global team into the Hitachi Solutions family.”

As a Gold Certified Microsoft Partner, Capax Global specializes in building innovative cloud and data platform solutions that realize cost savings, improve data management, and solve critical business problems. The company is a recognized leader in Microsoft's Azure platform across all major workloads. Capax Global is also a member of Microsoft's Inner Circle for Data and AI, and both Microsoft's Azure Application Development and Data Partner Advisory Councils and was honored as a finalist for the Microsoft 2017 Data Platform Partner of the Year. In addition, the company was named as one of Inc Magazine's [Best Workplaces for 2018](#) and maintains ratings of 4.9 stars and 99 percent approval on [Glassdoor](#).

"Capax Global has consistently focused on delivering innovative and lasting solutions for our customers and staying at the forefront of the most exciting technologies," said Jerry Hawk, CEO and founder of Capax Global. "We are thrilled to become a part of Hitachi Solutions to broaden our capabilities, expand our scale and accelerate our ability to deliver world-class solutions."

With this acquisition, Capax Global will immediately become a wholly-owned subsidiary of Hitachi Solutions America, Ltd. Capax Global's leadership and employees will remain in place and be integrated into Hitachi Solutions America's North American practice.

### **IoT Solutions**

The strategic acquisition also strengthens Hitachi Solutions' IoT capabilities with the addition of Capax Global's proven technologies. These solutions incorporate data telemetry to quickly and securely gather data from multiple remote points and arrange it into the appropriate structure for downstream applications and reporting.

In addition, Capax Global brings its onsite and mobile IoT Labs, a unique experience that allows for hands-on exploration and brainstorming with engineers and data scientists to develop IoT-related strategies, see how to extract key insights from IoT-generated data and explore how to unlock the many possibilities.

### **Commitment to Microsoft's Platform**

With the addition of Capax Global, Hitachi Solutions becomes one of the largest global Microsoft Partners capable delivering world-class solutions across all 4 workloads – business applications, modern workplace, data and AI, and applications and infrastructure on Microsoft's cloud platform.

“The powerful combination of Hitachi Solutions and Capax Global will allow us to reach new and unprecedented levels of innovation,” continues Galambos. “We are now a one-stop shop for complete Microsoft-based solutions for end-to-end digital transformation solutions. This is a rare achievement in the Microsoft ecosystem – making us a Microsoft ‘Super Partner.’ ”

**About Hitachi Solutions America, Ltd.**

Hitachi Solutions America, Ltd. helps its customers successfully compete with the largest global enterprises using powerful, easy-to-use, and affordable industry solutions built on the Microsoft Cloud and enhanced with world class Business Analytics, Portals, and Collaboration. Hitachi Solutions America provides global capabilities with regional offices in the United States, the United Kingdom, Canada, India, Japan, China, and Asia Pacific. For more information, call 888-618-1521 or visit: <http://us.hitachi-solutions.com>.

**About Hitachi Solutions, Ltd.**

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of the Information & Telecommunication Systems business of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation, and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, the United Kingdom, Canada, India, China, and Asia Pacific. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

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