

# News Release

## Hitachi Solutions

**Contact Information:**

Hope Bruce  
Corporate Communications Coordinator  
Hitachi Solutions Canada  
403.538.7057  
[hbruce@hitachi-solutions.com](mailto:hbruce@hitachi-solutions.com)

**FOR IMMEDIATE RELEASE**

### **Hitachi Solutions America Receives U.S. Microsoft Dynamics Professional Services Partner of the Year Award**

*Leading IT company wins top performance award for number of new customers, customer references, and sales in 2014*

**IRVINE, CALIFORNIA** —September 16, 2014 — Hitachi Solutions America today announced that it has won the United States Microsoft Dynamics Professional Services Partner of the Year Award for excellence in Microsoft Dynamics AX. The company was recognized among eight other American Microsoft Dynamics Industry partners for their sales performance based on orders placed between June 1, 2013 and June 30, 2014. In this award category, Hitachi Solutions America also received the United States Dynamics Financial Services Partner of the Year Award for excellence in Microsoft Dynamics CRM. Award winners were recently announced at the Microsoft Worldwide Partner Conference (WPC) in Washington, D.C.

“Our employees are passionate about helping our professional services clients enhance how their people communicate, interact and operate with their clients,” said Mike Gillis, president and global chief operating officer, Hitachi Solutions America. “This passion leads to profits and those profits lead to awards. I’m incredibly honored that Microsoft sees as much value in our Dynamics AX professional services practice as we do.”

The United States Microsoft Dynamics Professional Services Partner of the Year Award recognizes a partner with the highest results in the number of new customers, total revenue, and the most customer references submitted to Microsoft within the 2014 fiscal year.

“Microsoft’s development of its professional services offerings relies on industry focused partners like Hitachi Solutions America. Our partners represent an integral part of our industry strategy and we are proud to recognize their valuable contributions,” said Ted Kempf, service industries director, Microsoft Corp.

With global capabilities and regional offices in the United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions Group is able to help its customers successfully compete with the largest global enterprises using powerful, user-friendly, affordable industry solutions

based on Microsoft Dynamics AX and Microsoft Dynamics CRM. To learn more, visit <http://us.dynamics.hitachi-solutions.com>.

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#### **About Hitachi Solutions Group**

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

#### **About Hitachi Solutions America, Ltd.**

Hitachi Solutions America is a recognized leader in providing Microsoft Dynamics AX and Microsoft Dynamics CRM based global industry solutions that improve business practices and provide measurable business results. Additionally, Hitachi Solutions America delivers innovative solutions around Business Analytics and Portals and Collaboration. Recognized as the Microsoft 2014 CRM Global Partner of the Year and the 2014 Dynamics Global Outstanding Reseller of the Year, Hitachi Solutions America's proven track record includes thousands of solutions that America provides industry focus, enterprise software industry domain expertise, and proven tier-one people, processes, and tools. With global capabilities and regional offices in United States, the United Kingdom, Canada, India, Japan, China, and South East Asia, Hitachi Solutions partners with industry leading clients to understand their unique formula for success. For more information, call 949.242.1300 or visit <http://www.hitachisolutions-us.com>.

#### **About Hitachi, Ltd.**

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.3 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.