

News Release



Hitachi Solutions

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FOR IMMEDIATE RELEASE

Hitachi Solutions America Named U.S. Microsoft Dynamics Reseller Partner of the Year

Company recognized by Microsoft as top performer among thousands of partners at the 2013 Worldwide Partner Conference

IRVINE —July 23rd, 2013— Hitachi Solutions America, Ltd., a leading provider of global industry solutions based on Microsoft Dynamics AX and Microsoft Dynamics CRM, is proud to announce today it has won the 2013 U.S. Microsoft Dynamics Reseller of the Year award. Hitachi Solutions was recognized for its exemplary performance and strength in developing and delivering innovative Microsoft Dynamics-based industry solutions that help positively impact customers and drive their businesses forward.

This honor extends Hitachi Solutions' long history of Microsoft Dynamics recognition, consistently winning customer excellence and partner of the year awards. Earlier this year, the company received multiple Microsoft Dynamics Customer Excellence awards at the 2013 Microsoft Convergence Conference. Hitachi was also named 2011 Global CRM Partner of the Year and 2009 Global Dynamics AX Partner of the Year, to name a few.

"Each year we recognize and honor Microsoft Dynamics partners from around the world for exemplary performance," said Rich Wickham, general manager, Microsoft Dynamics Partner Strategy and Sales. "Microsoft is honored to recognize Hitachi Solutions America for their achievements this past year and for their dedication and support of Microsoft Dynamics applications."

"To be acknowledged as the U.S. Partner of the Year is such a great honor for us. I believe our selection rests firmly on our unwavering belief in Microsoft Dynamics and our ability to showcase that dedication, with great industry focused solutions that help our customers to compete in their markets," said Mike Gillis, Chief Operating Officer, Hitachi Solutions America, Business Solution Group.

The Microsoft Partner Awards recognize Microsoft's strongest partners who have delivered valuable and innovative solutions that meet diverse client needs. Several key criteria are considered when selecting Microsoft Dynamics Certified Partners for this award including outstanding sales performance, thorough technological expertise on Microsoft Dynamics products and services, a consistently high level of customer satisfaction, and feedback from Microsoft team members. Only the top performers are chosen from thousands of nominations.

Hitachi Solutions was honored by Microsoft executives with the award during the 2013 Microsoft Worldwide Partner Conference July 7-11 in Houston.

About Hitachi Solutions

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a core member of Information & Telecommunication Systems Company of Hitachi Group and a recognized leader in delivering proven business and IT strategies and solutions to companies across many industries. The company provides value-driven services throughout the IT life cycle from systems planning to systems integration, operation and maintenance. Hitachi Solutions delivers products and services of superior value to customers worldwide through key subsidiaries in the United States, Europe, China and India. The flagship company in the Hitachi Group's information and communication system solutions business, Hitachi Solutions also offers solutions for social innovation such as smart cities. For more information on Hitachi Solutions, please visit: <http://www.hitachi-solutions.com>.

About Microsoft Dynamics Business of Hitachi Solutions Group

Hitachi Solutions Group prides itself on helping our clients to compete with the largest global enterprises with powerful, easy to use, and affordable industry solutions built on Microsoft Dynamics AX and Microsoft Dynamics CRM. With a balanced view of strategy, people, process and technology, we work with companies to understand their unique business needs, and provide focused industry solutions to improve their business. From business strategy development through application deployment and maintenance, our consultants are committed to helping clients quickly realize measurable business value and achieve sustainable ROI. We offer a client-focused, collaborative approach and transfer knowledge throughout each engagement.

"Global Center of Excellence" of Hitachi Solutions America strategically promotes the Microsoft Dynamics business of Hitachi Solutions Group globally. Hitachi Solutions Group had multiple Microsoft Dynamics Customer Excellence Award Winning clients and 6 finalists in 2012, a record for Microsoft awards. Hitachi Solutions Group was recognized as the 2011 Microsoft Dynamics CRM Global partner of the year, the 2009 Microsoft Dynamics AX Global Partner of the Year, and two-time Microsoft Dynamics US Partner of the Year. Outside of Japan, the company conducts its business through key subsidiaries, Hitachi Solutions America, Ltd., Hitachi Solutions Europe, Ltd., Hitachi Solutions Canada, Ltd., Hitachi Solutions India, Ltd, and Hitachi Solutions (China) Co., Ltd. For more information, call 949.242.1300 or visit <http://us.dynamics.hitachi-solutions.com>.

About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2012 (ended March 31, 2013) totaled 9,041 billion yen (\$96.1 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.