

Hitachi Solutions Expands IT Solutions Business in China

Establishes Hitachi Solutions (China) Co., Ltd.

TOKYO, September 16, 2011 — Hitachi Solutions, Ltd. today announced that it has established Hitachi Solutions (China) Co., Ltd., to expand its IT solutions business offerings to Chinese companies and government authorities as well as Japanese firms located there. The new company, which will be engaged in sales of Hitachi Solutions products and services, will commence operations on October 1, 2011.

Against the backdrop of economic growth in China, major companies in fields such as finance and communications, as well as government authorities, are increasing their IT investment as they adopt cutting-edge virtualization, environmentally friendly and related technologies. Taking into consideration an operating environment distinguished by its growing IT needs, the scale of the overall market in China is anticipated to expand.

Under these circumstances, the Information & Telecommunication Systems Company of Hitachi, Ltd. has positioned developing countries such as China and India as priority markets and established a fiscal 2015 sales target of ¥200 billion for China and other countries in Asia. In this context, every effort is being made to develop the IT solutions business, focusing mainly on the finance and industrial sectors, through collaboration with local companies.

As a group company of the Information & Telecommunication Systems Company, Hitachi Solutions also established a business base in Beijing in January 2006, mainly to service Japanese companies operating in China. Hitachi Solutions has actively introduced IT infrastructure that links Japan with China, developed various IT systems, and hired and trained local staff.

In line with the establishment of the new company, Hitachi Solutions will expand its business base as well as its workforce, enabling the provision of detailed IT solutions services from consulting to systems development, maintenance and operation to local companies, regional governments and other customers across a broad geographic area. The company will also make every effort to develop a structure that is capable of promoting sales of such products as StarBoard, an electronic interactive whiteboard, and strengthening the service business including e-trasus, a transportation management service for trucks.

Looking ahead toward efforts aimed at further business development, Hitachi Solutions will actively collaborate with local IT companies, provide optimal products and services aligned to geographic and customer conditions, and realize a one-stop solution service platform in China—all based on close cooperation with the Information & Telecommunication Systems Company of Hitachi, Ltd. In addition, Hitachi Solutions will contribute to the Social Innovation Business, a key area of focus for the Hitachi Group as a whole.

Positioning Hitachi Solutions (China) Co., Ltd. as well as its subsidiaries in Europe and the U.S. at the heart of its operations, Hitachi Solutions is poised to aggressively expand its global business.

Profile of Hitachi Solutions (China) Co., Ltd.

Company name	Hitachi Solutions (China) Co., Ltd.
Head office	Beijing, China
Chairman of the Board	Kiyoshi Ishii (Director, Vice President and Executive Officer, Hitachi Solutions, Ltd.)
General Manager	Chuo Jakuko
Capital and investment ratio	50 million yuan (Hitachi Solutions, Ltd.: 90%; Hitachi (China) Ltd.: 10%)
Business activities	System integration; software development; development, import and sale of products; maintenance service and other businesses
Number of employees	110

About Hitachi Solutions, Ltd.

Hitachi Solutions, Ltd., headquartered in Tokyo, Japan, is a solutions provider with approximately 10,000 employees. Hitachi Solutions was formed in the merger of Hitachi Software Engineering Co., Ltd. and Hitachi Systems & Services, Ltd. on October 1, 2010. Hitachi Solutions provides value-driven services throughout the IT life cycle, from systems planning to systems integration, operation, and maintenance. For more information on Hitachi Solutions, please visit the company's website at <http://www.hitachi-solutions.com/>.

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